

**NATUS**

INDUSTRIAL SOLUTION SYSTEMS

# SO UNIQUE

From switchgears to complete electrotechnical solutions



**PRECISION IN DETAIL**

YOUR EXPERT IN SAFE ENERGY DISTRIBUTION

# PRECISION IN DETAIL

... because at NATUS details make the difference





## SO INNOVATIVE

NATUS setting standards – for more than 60 years

### OUR VISION: INNOVATION BY TRADITION

Future-oriented companies need complex electrotechnical solutions – customized, reliable and state of the art.

That is our expertise: Since 1956 NATUS has been working as a professional partner to the industry sector, power generation business and big engineering companies. As an independent family business, we combine traditional values such as respect and mutual trust with the power of innovation of a futuristic technology company.

Long-term thinking and action are in our philosophy. Along with our employees, customers, suppliers and partners we strive for successful cooperations, based on first class individually customized solutions.

“As a family business, we create sustainable values – for our customers, our employees and the society.”

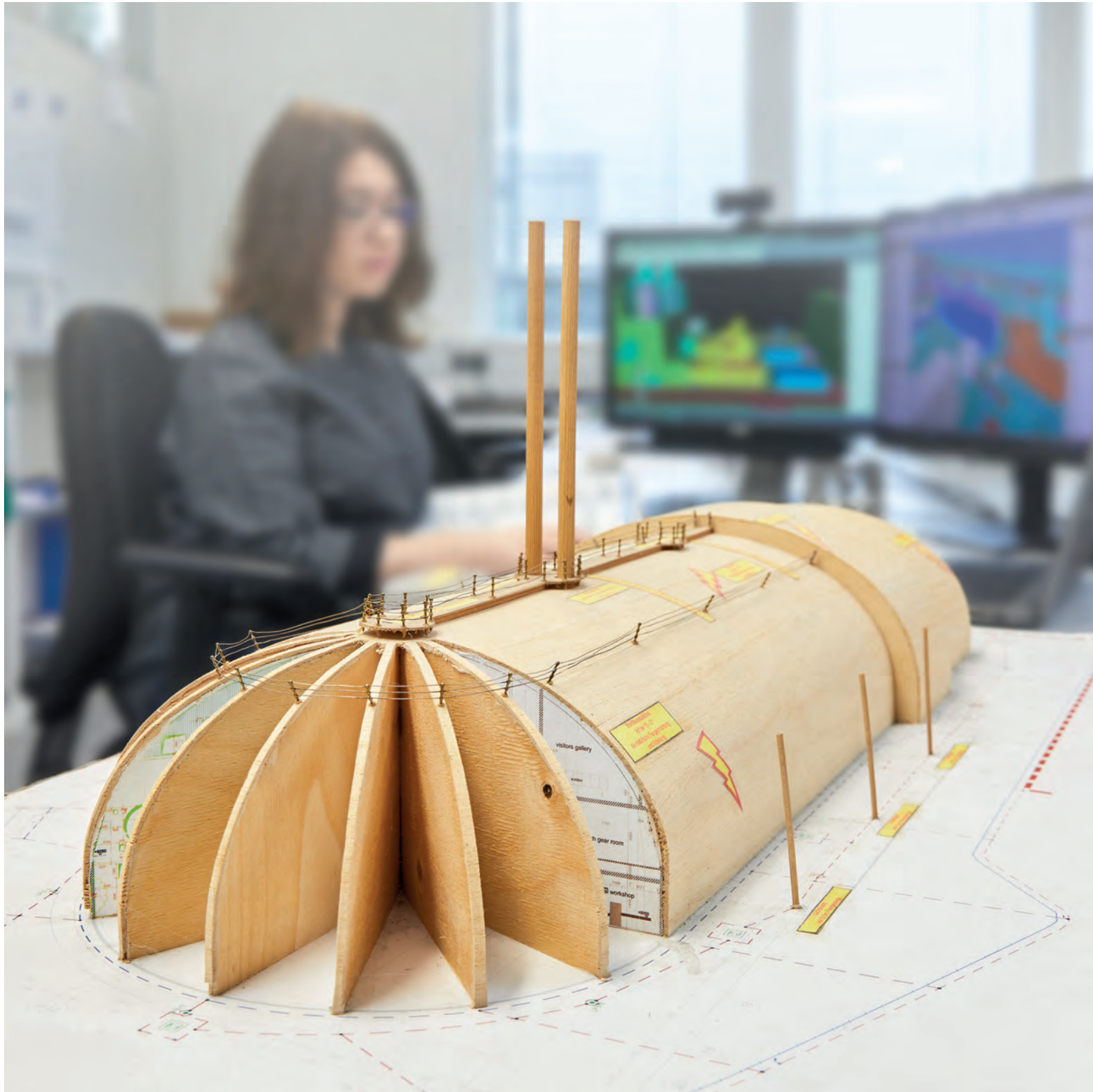
### FRANK NATUS

Managing Partner



### PRECISION IN DETAIL

NATUS – THE FUTURE-ORIENTED TECHNOLOGY COMPANY



## SO CREATIVE

Planning and engineering at NATUS

### A PROJECT IS ONLY EVER AS GOOD AS ITS PLANNING

With this knowledge, our experts are constantly developing personalized, customer-oriented solutions.

It is only with a well-developed plan that a project can be successfully carried out in a timely and cost-effective manner.

In doing so, our highly qualified specialists consider not only the respective national laws, standards and guidelines but also work together with our customers to develop the best and most economical solution.

Our business partners benefit from our long-term experience at home and abroad and utilize the customer-oriented flexibility of our owner-managed system supplier NATUS.



**PRECISION IN DETAIL**  
ALWAYS AN IDEA AHEAD

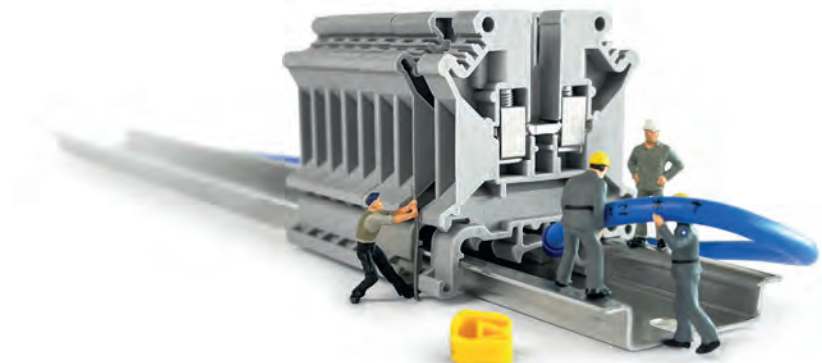


## SO PRECISE

We focus on custom work

### REALLY MADE IN GERMANY

NATUS plans and develops high-quality solutions for all customer demands. Our solutions are time-effective and customized. Whether medium-voltage or low-voltage switchgear systems, substations or automation cabinets – by choosing us as the manufacturer, our customers benefit from highly qualified technologies and decades of experience in research and development.



**PRECISION IN DETAIL**  
NATUS AS MANUFACTURER



## SO COMPLEX

Our engineering ensures the success of major projects

### SOLUTIONS UNDER ONE ROOF

Whether power plants, substations, or process industry – we undertake electrotechnical, automation and turn-key projects from the switchgear building to commissioning. As a project-coordinating site manager, our national and international customers appreciate the wealth of our experience and gain from our technical expertise, from our quality products and from our services.

NATUS offers solutions for the industry sector, power generation business as well as for big engineering companies from a single source.



**PRECISION IN DETAIL**  
NATUS AS PROJECT PARTNER



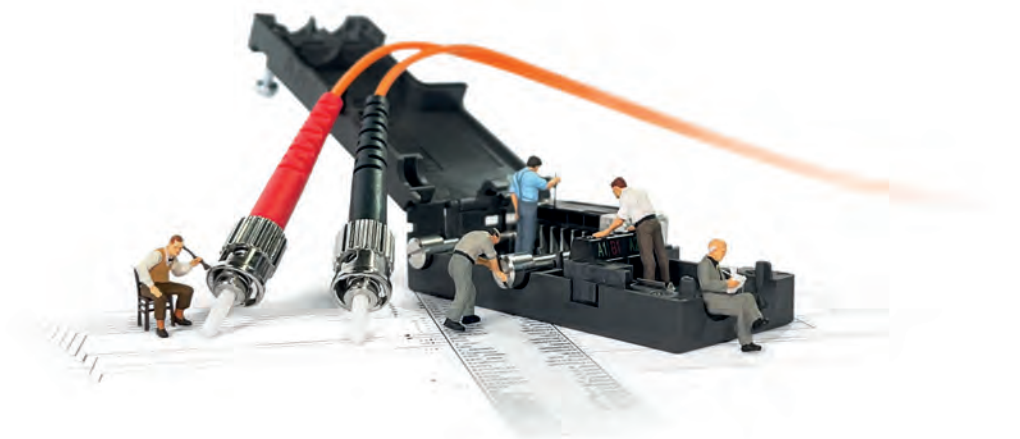
## SO SMART

We automate complex processes perfectly

### COMPLETE SMART PACKAGES FOR CUSTOMIZED SYSTEMS

As an expert in automation technology we offer the full spectrum of smart solutions.

With our decades of experience in the individual, flexible and economical implementation of projects in process and station control technology, production automation as well as automation cabinets, we are a reliable partner for our customers.



### PRECISION IN DETAIL

NATUS AS AUTOMATION SPECIALIST



## SO RELIABLE

We do our utmost to satisfy our customers

### MAXIMUM PERFORMANCE FOR OUR PRODUCTS

Switchgear and control systems must work around the clock. To ensure that NATUS products always deliver maximum performance, we offer customers comprehensive services. In addition to the assembly and commissioning of our systems we also offer preventative and predictive maintenance and repairs which minimize the risk of outage and maximize the availability of systems.



**PRECISION IN DETAIL**  
NATUS AS SERVICE PARTNER





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## SO CLOSE TO HOME

... and yet globally networked

### THE NATUS RECIPE FOR SUCCESS: GLOBAL STRATEGY WITH LOCAL ROOTS

We are proud of our home Trier, the place of incorporation of NATUS and home to its head office.

We combine our local tradition with a sustainable global strategy: NATUS systems supply, control and protect industrial plants all over the world. International customers can access our range of services – including worldwide service – via an extensive network of qualified contacts. In addition to our sales locations in Germany we also have sales offices and cooperation partners in Europe, the Middle East, Central America and a joint venture in China.

Through our involvement in future markets,  
we have attained intercultural skills  
and high potential for growth.



### PRECISION IN DETAIL

REGIONALLY ANCHORED – AT HOME IN THE WORLD



## SO ENGAGED

NATUS stands for responsibility and social engagement

### VALUE-BASED ACTION IN FOCUS

NATUS understands value-based action as human and social responsibility, internal as well as external. For this reason we have an intensive cooperation with the German non-profit association “Lebenshilfe” to support the social integration of people with disabilities in our company and offer them excellent employment opportunities.

In addition we are committed to promoting the lives of disadvantaged young people and working together with various organizations in the region. We support local sports clubs, sponsor the national annual youth science competition “Jugend forscht” and are engaged in the fields of arts and culture. We have already received several awards for our diverse social engagement activities.

As a sought-after employer we not only train but also offer career opportunities and develop individual further training programmes. The health of our employees is very important to us – we do the utmost to ensure that our employees feel comfortable with us and welcome all people with our open and appreciative corporate culture. Through this practice we are absolutely convinced that diversity enriches us.



### PRECISION IN DETAIL

RESPONSIBILITY AND ENGAGEMENT



## SO SUSTAINABLE

A self-image of our corporate philosophy

### QUALITY AND ENVIRONMENTAL AWARENESS

We must base our entrepreneurial success to a large extent on our ability to operate sustainably.

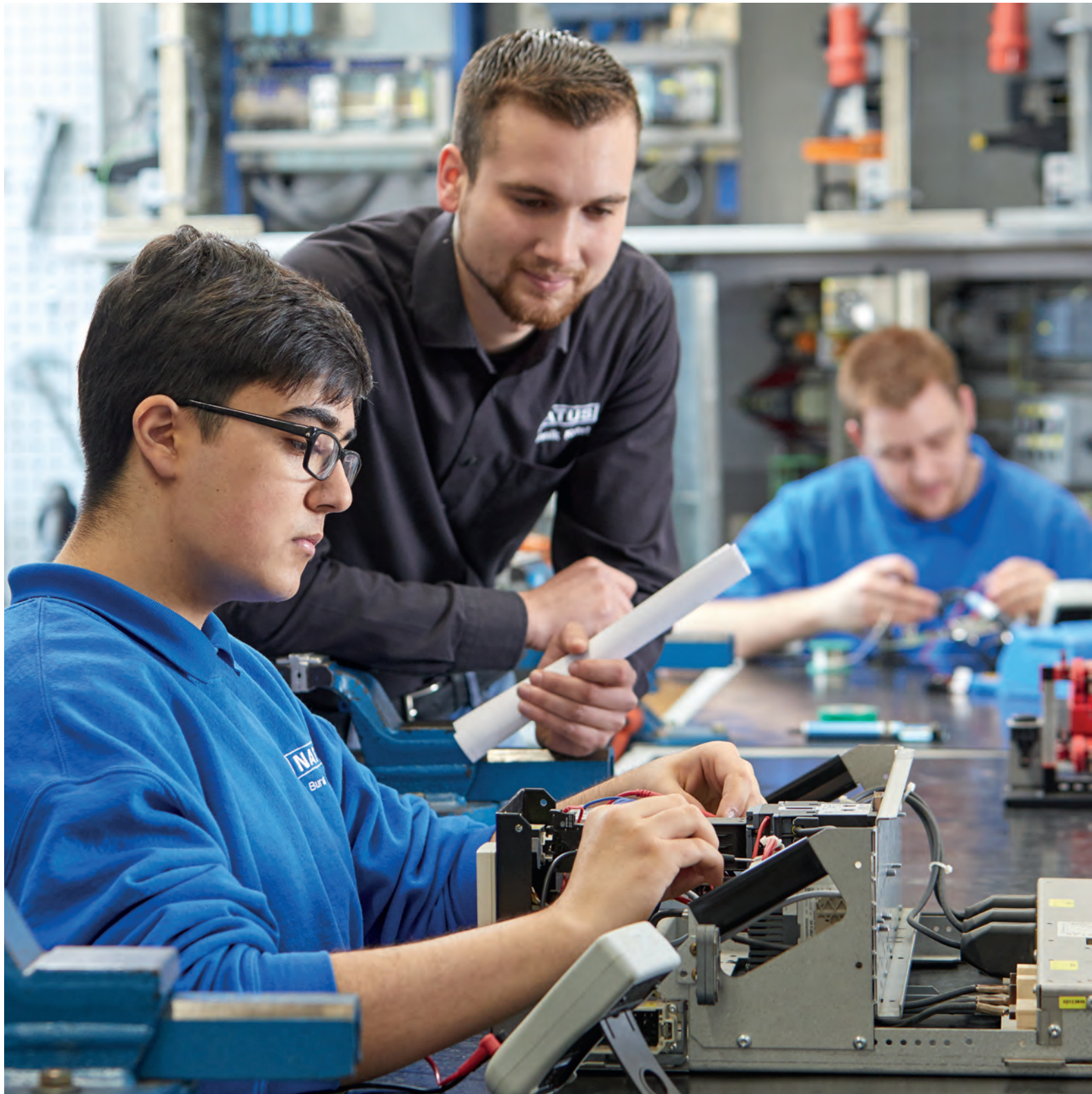
Sustainability is therefore an essential pillar of the NATUS corporate strategy. As part of an integrated management system we align our processes with ecological, economic and social aspects of sustainability.

The key criteria include quality management, environmental protection, energy efficiency and social responsibility.

We are constantly developing our sustainability strategy. This is how we reliably create added value and trust for our customers and employees and demonstrate responsibility for our environment and our society.



**PRECISION IN DETAIL**  
SUSTAINABILITY



## SO FUTURISTIC

NATUS is always on the move

### INNOVATIONS IN THE FUTURE

One of the central strategic objectives is the sustainable increase in the value of our company.

The strongest driving force here is innovation. It is not enough to deliver superior product quality in international competition, it also requires the sustainable optimization of our processes. In addition to the targeted new and further development of our products and processes these innovations are also reflected in the commitment of our employees.

The opportunity to contribute ideas and suggestions about the continuous improvement process is seen as a solid and incredible company potential and is constantly used and consequently implemented.

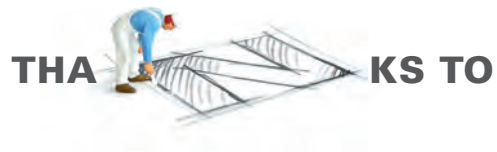


### PRECISION IN DETAIL

STRATEGIC PROCESS DEVELOPMENT

# NATUS

INDUSTRIAL SOLUTION SYSTEMS



our employees, customers and business partners –  
they are an important part of the NATUS success story.

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Gender clause:

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For all personal designations, the chosen wording will always address and refer to  
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reasons and is absolutely value-free.